STATUS REPORT AS APRIL 30, 2013

By Constituency	Gifts & Pledges
Board of Governors/Faculty/Staff/Retirees	1,077,215
Students	1,153,582
Alumni	22,500,063
Parents	1,099,661
Friends	3,671,931
Corporations	22,798,433
Foundations	3,234,015
Associations	4,605,427
Municipal Government	11,000
TOTAL	**$60,151,326**

By Faculties/Special Projects	Gifts & Pledges
Arts and Humanities	1,765,912
Business (Ivey)	21,015,502
Education	74,630
Engineering	3,116,494
Health Sciences	586,444
Information & Media Studies	258,978
Law	3,435,269
Libraries	818,741
Medicine & Dentistry (Schulich School of)	13,518,327
Music (Don Wright Faculty of)	180,538
Mustang Athletics	899,759
Science	7,523,499
Social Science	1,550,771
Special Projects	
Student Awards-University Wide	2,080,918
Western Fund	889,580
Campus Wide Programs	1,708,620
Graduate Scholarships (Undesignated)	262,025
McIntosh Gallery	465,319
TOTAL	**$60,151,326**

2012/2013 Fund Raising Objective	**$ 65,000,000**
% of the 2012/2013 Objective Achieved	**93%**

ENDOWED CHAIR MATCHING PROGRAM

In total, the Matching Chairs program has received **$18,500,000** in gifts & pledges towards a **$24,000,000** goal and establishes **13** new endowed chairs in Ivey Business School (1), Schulich School of Medicine & Dentistry (9), Faculty of Law (2), Cross-Faculty (Engineering & Business) (1).

GIFT PLANNING PROGRAM

In addition to the above gifts and pledges, Western University has been notified of **28** new expectancies, future commitments such as bequests or life insurance totaling **$16,976,309** toward a **$10,000,000** annual goal and an overall campaign progress of **$85,905,782** toward a **$100,000,000** campaign goal.

Overall Progress February 1989 to current $161,400,665 (Expectancies)

Western

Fund Raising Initiatives Quarterly Report
as at April 30, 2013
(with comparative figures for the fiscal year 2011/12 and 2010/11)

Exhibit I

	May 1, 2012 to April 30, 2013 (000's)			May 1, 2011 to April 30, 2012 (000's)			May 1, 2010 to April 30, 2011 (000's)		
(1) PLEDGE DATA	**Target**	**Actual**	**Actual as a % of Target**	**Target**	**Actual**	**Actual as a % of Target**	**Target**	**Actual**	**Actual as a % of Target**
Pledges outstanding May 1,	168,106	168,106	N/A	98,090	98,107	N/A	150,720	89,957	N/A
New Gifts & Pledges (Gross)	65,000	60,487	93.06%	60,000	130,211	217.02%	54,000	63,563	117.71%
Pledges cancelled/amended on new/prior pledges	-2,684	-2,503	93.26%	-2,041	-1,691	82.85%	-3,204	-1,743	54.40%
Net New Pledges/Gifts	**62,316**	**57,984**	**93.05%**	**57,959**	**128,520**	**221.74%**	**50,796**	**61,820**	**121.70%**
(2) Contributions received in payment of pledges/gifts:									
Foundation Western	9,500	10,415	109.63%	10,000	9,073	90.73%	10,000	11,490	114.90%
Western University	103,716	113,678	109.61%	38,289	49,066	128.15%	38,887	41,784	107.45%
Richard Ivey School of Business (Asia) Limited	422	379	89.80%	400	382	95.50%	396	396	100.00%
Total contributions received	**113,638**	**124,472**	109.53%	**48,689**	**58,521**	120.19%	**49,283**	**53,670**	108.90%
Net Pledges Outstanding	**116,784**	**101,618**	**87.01%**	**107,360**	**168,106**	**156.58%**	**152,233**	**98,107**	**64.45%**

Cost Per Dollar Raised	Net		Cost per	Net		Cost per	Net		Cost per
Advancement Fund Raising Units	**Pledges/Gifts**	**Expenses**	**Dollar Raised**	**Pledges**	**Expenses**	**Dollar Raised**	**Pledges**	**Expenses**	**Dollar Raised**
Development	32,959	4,042	$0.12	103,220	3,888	$0.04	27,733	3,389	$0.12
Richard Ivey School of Business	16,473	1,622	$0.10	16,871	1,641	$0.10	25,171	1,634	$0.06
Foundation Western	10,718	1,172	$0.11	9,700	1,174	$0.12	10,542	1,145	$0.11
Total Expenses/Cost Per Dollar Raised	**60,151**	**6,836**	**$0.11**	**129,791**	**6,703**	**$0.05**	**63,446**	**6,168**	**$0.10**
(3) 3-Year Average Cost Per Dollar Raised	**253,388**	**19,707**	**$0.08**						

(1) Includes total activity of:
Western University
The University of Western Ontario Inc.
The University of Western Ontario (UK) Foundation
The University of Western Ontario (HK) Foundation
Foundation Western
Richard Ivey School of Business (Asia) Limited

(2) Represents all contributions including cash, gift in kind and gift in purchase discounts entered in the Contributor Relations System within reporting period and may differ from the general ledger reporting period.

(3) 3-Year Rolling Average - reflects the major gift factor and the post campaign period.